

Interview with legal persons in the EPC-market

Country – Bulgaria

Interview No 3

General information

Item	
Organisation name	Enemona
Organisation type	See Interview No 2
Date of interview	2.12.2013
Name of interviewed person	Ivo Ivanov
Function of interviewed person	Mayor of the Municipality

Potential project	
Facility (project title)	Whole day children's garden №2 „The red hat”
City, Region (site)	Lom, near the Danube river
Type of customer	<ul style="list-style-type: none"> • Municipality
Sector	<ul style="list-style-type: none"> • Other public organisations – Children garden
Goals of the project (e.g. comprehensive reconstruction of the energy system during six months by implementing measures saving heat, electricity and water)	<ul style="list-style-type: none"> • Decrease the energy bills and renovate the building... • ...
Number of buildings of each type (e.g. 25 schools, 11 healthcare facilities, etc.)	<ul style="list-style-type: none"> • 1... • ...

Interview

Question	Answer
What was the impulse to start thinking about realising an EPC project?	
What would be the main reasons for your organisation for choosing an EPC project?	<ul style="list-style-type: none"> • Energy <u>cost saving</u> • ...

<p><i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	
<p>What are in your opinion the main barriers the realisation of an EPC-project in your organisation? <i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	<ul style="list-style-type: none"> • EPC is an <u>unknown and unproven procedure</u> •
<p>What is the expected size of the first EPC project in your organisation?</p>	<p>Number of selected buildings in the pool: xxx buildings Energy cost of the pool: xxx euro/year Potential investment volume: xxx euro Potential savings: xxx %</p>
<p>Other comments</p>	

Other information on the project

To fill in only available information

Timing of the project		From	Till
Project identification			
Procurement procedure			
Installation of energy efficiency measures			
Contract duration (guarantee duration)			
Period of repayment (<i>if the same, do not fill in</i>)			
Contract duration [years]		5 years 9 months	
Project specifications			
Measures (<i>short description – max. 5 points</i>)		1. Change of windows frames 2. Thermal insulation of the walls, the floor and the roof 3. Change of the fuel provision – transition on eco-briquettes...	
Total investment [EUR]		59 048.82	
Co-financing of customer		None	
Savings		Guaranteed	Achieved
Total savings	[%]	29%	13 786.60 /year
Heat	EUR		1 st year – 2054.96 2 nd year – 4 335.79
Cooling	[kWh/GJ]		
Natural gas	[kWh]		
Electricity	EUR		1 st year – 2 532.72 2 nd year – 3 361.12
Hot water	[kWh/GJ]		
Water	[m3]		
Decrease of other operational costs (<i>wages, maintenance, etc.</i>)	[EUR]		
Total guaranteed savings	[EUR]		
If there are other important aspects of the project, innovations and client's advantages, not mentioned above, please, describe here (<i>e.g. other type of cost saved, different form of financing such as leasing, exceptionality of the project, direct link to another energy efficiency project such as building insulation</i>)			