



Interview with key-persons in the Belgian EPC-market

General information

Item	
Organisation name:	Stad Gent
Organisation type:	Municipality
Date of interview:	16 january 2014
Name of interviewer	Charles-Henri Bourgois (Factor4)
Name of interviewed person:	<i>Nicolas Lerinckx</i>
Function of interviewed person:	Afdelingshoofd cel technische expertise, department Facility Management, schepen Mevr. Martine De Regge.

Project

Potential project	
Sector	<ul style="list-style-type: none"> • Fire Brigade building (1) • Administrative buildings (5) • School buildings (6)

Interview

Question	Answer
<p>What were the impulses to start thinking about realising an EPC-project? <i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	<ol style="list-style-type: none"> 1. <u>Upgrading of current port folio of buildings</u> 2. <u>Overall improvement of comfort in the existing buildings</u>
<p>What would be the main reasons for your organisation for choosing an EPC-project? <i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	<ol style="list-style-type: none"> 1. Energy <u>cost saving</u> 2. <u>Budget neutrality of the system</u> 3. The possibility for <u>pre-financing energy saving measures of buildings</u> 4. <u>CO₂ reduction</u>, City of Ghent's goal is to achieve CO₂ neutrality by 2050. 5. <u>Environmental advantages</u> 6. <u>Outsourcing of services</u> (maintenance and implementation of energy saving measures) to a specialised external partner, so the organisation can focus on his core business 7. <u>Less administrative/juridical work</u> as an EPC-project has to be tendered to only one (while separate energy saving measures would require multiple tenders)
<p>What are in your opinion the main barriers the realisation of an EPC-project in your organisation? <i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	<ol style="list-style-type: none"> 1. <u>Complicated tendering procedure</u> 2. EPC is an <u>unknown and unproven procedure</u> 3. <u>Cost of the EPC-facilitator and measurement and verification</u> 4. Complicated follow up of the project and energy savings
<p>What is the expected size of the first EPC-project in your organisation</p>	<p>Number of selected buildings in the pool: 12 buildings Energy cost of the pool: 1 Mio euro/year Potential investment volume: 1,5 Mio euro Potential savings: 25 % predicted by the facilitator, 5% expected by the City of Ghent.</p>
<p>Technical measures of the first EPC-project - <i>comprehensive refurbishment of the HVAC-system</i> - <i>replacement of windows</i> - <i>PV-installation</i> + for each measure number of buildings where the measures are implemented</p>	<p>Measure list still open, project to be tendered 2014</p>
<p>Other comments</p>	