

# Interview with key-persons in the Belgian EPC-market

## General information

Item	
Organisation name:	Stad Antwerpen
Organisation type:	Municipality
Date of interview:	15 January 2014
Name of interviewer	Charles-Henri Bourgois (Factor4)
Name of interviewed person:	<i>Tim Van Dyck</i>
Function of interviewed person:	Energie & Technieken

## Project

Potential project	
Sector	<ul style="list-style-type: none"><li>• Culture</li><li>• Sports</li><li>• City Archive</li></ul>

## Interview

Question	Answer
<p>What were the impulses to start thinking about realising an EPC-project? <i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	<p>1. <u>Introduced by team members acquainted with EPC through previous work experience.</u></p>
<p>What would be the main reasons for your organisation for choosing an EPC-project? <i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	<p>1. Energy <u>cost saving</u>            2. CO<sub>2</sub> reduction/<u>environmental advantages (Covenant of Mayors)</u>            3. <u>Outsourcing of services</u> (fine-tuning <u>maintenance</u> and implementation of energy saving measures) to a specialised external partner, so the organisation can focus on his core business            4. The possibility for <u>pre-financing energy saving measures</u> of buildings</p>
<p>What are in your opinion the main barriers the realisation of an EPC-project in your organisation? <i>(remove not-valid answers and put remaining answers in order of decreasing importance)</i></p>	<p>1. <u>Complicated tendering procedure</u>            2. EPC is an <u>unknown and unproven procedure</u>            3. <u>Cost of the EPC-facilitator</u>            4. <u>Free energy services</u> supplied by the energy distribution company (EANDIS and Infrac)            5. own EPC method already in use for municipal buildings ("maatregelenmatrix")</p>
<p>What is the expected size of the first EPC-project in your organisation</p>	<p>Number of selected buildings in the pool: 2 buildings            Energy cost of the pool: 268.000 euro/year            Potential investment volume: low (mainly re-co)            Potential savings: 5-15 %</p>
<p>Technical measures of the first EPC-project            - <i>comprehensive refurbishment of the HVAC-system</i>            - <i>replacement of windows</i>            - <i>PV-installation</i>            + for each measure number of buildings where the measures are implemented</p>	<ul style="list-style-type: none"> <li>• <b>Recommissioning of HVAC and lighting installations</b></li> <li>• <b>Since one of the buildings is a monument, large changes in building structure and envelope are difficult</b></li> <li>• <b>No renewables foreseen</b></li> </ul>
<p>Other comments</p>	